

---

Appendix 2C
-------------

<b>Cost/Benefit Analysis for Conversion to a Concession</b>
---

On the following page is a cost/benefit analysis form for use in assessing site-specific feasibility.

# Appendix 2C: Cost/Benefit Analysis for Conversion to a Concession

Date \_\_\_\_\_

National Forest \_\_\_\_\_

Rec. Site or Complex \_\_\_\_\_

## TOTAL RETURN TO THE Government

FS-  
Operated

Concessionaire-  
Operated

(Use fees for FS management or permit fees and value of offset work for concessionaire management)

\$ \_\_\_\_\_

\$ \_\_\_\_\_

## Government EXPENSES

FS-  
Operated

Concessionaire-  
Operated

### Labor

1. District Res./Rec. Off. \_\_\_\_\_ days @ \$\_\_\_\_/day:
2. Rec. For./Rec. Tech. \_\_\_\_\_ days @ \$\_\_\_\_/day:
3. Seasonals \_\_\_\_\_ days @ \$\_\_\_\_/day:
4. LE officer \_\_\_\_\_ days @ \$\_\_\_\_/day:
5. Other \_\_\_\_\_ days @ \$\_\_\_\_/day:
6. Overtime \_\_\_\_\_ hours @ \$\_\_\_\_/day:
7. Sunday differential \_\_\_\_\_ days @ \$\_\_\_\_/day:
8. Uniforms \_\_\_\_\_ days @ \$\_\_\_\_/day:

\$ \_\_\_\_\_

\$ \_\_\_\_\_

### Utilities

9. Garbage service \_\_\_\_\_ weeks or months @ \$\_\_\_\_
10. Vault toilet / septic tank pump #\_\_\_\_ @ \$\_\_\_\_
11. Water testing \_\_\_\_\_ tests @ \_\_\_\_\_ each
12. Electricity \$\_\_\_\_/mo. for \_\_\_\_\_ months:
13. Other \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Equipment

14. Equip. use \_\_\_\_\_ miles @ \$\_\_\_\_/mile:
15. For \_\_\_\_\_ months @ \$\_\_\_\_/month:
16. Vehicle repairs: \_\_\_\_\_
17. Volunteer host expenses: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Supplies

18. Cleaning supplies
19. Toilet paper, paper towels
20. Maintenance materials (e.g., paint, sandpaper, signs)
21. Grounds maintenance materials (e.g., gas, mtce.)
22. Other \_\_\_\_\_
23. Other \_\_\_\_\_
24. Overhead

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**TOTAL Government EXPENSES** (sum of Items 1-23)

\$ \_\_\_\_\_

\$ \_\_\_\_\_

**NET Government RETURN** (subtract Total Government Expenses from Total Return to the Government)

\$ \_\_\_\_\_

\$ \_\_\_\_\_